APPLICABLE PRICING SUPPLEMENT



INVESTEC BANK LIMITED

(Incorporated in the Republic of South Africa with limited liability under registration number 1969/004763/06)

Issue of ZAR250,000,000 (Two Hundred and Fifty Million Rand) Senior Unsecured Notes under its ZAR60,000,000,000 Domestic Medium Term Note and Preference Share Programme ("the Programme")

IBL204

This document constitutes the Applicable Pricing Supplement (Notes) relating to the issue of Notes described herein. Terms used herein shall be deemed to be defined as such for the purposes of the terms and conditions (the "**Terms and Conditions**") set forth in the Programme Memorandum dated 17 March 2021 (the "**Programme Memorandum**"), as updated and amended from time to time. This Applicable Pricing Supplement (Notes) must be read in conjunction with such Programme Memorandum. To the extent that there is any conflict or inconsistency between the contents of this Applicable Pricing Supplement (Notes) and the Programme Memorandum, the provisions of this Applicable Pricing Supplement (Notes) shall prevail.

The link to the document setting out the risk factors relating to the Notes and the Issuer is specified in the Programme Memorandum. Prospective investors in any securities should ensure that they fully understand the nature of the securities and the extent of their exposure to risks, and that they consider the suitability of the securities as an investment in the light of their own circumstances and financial position.

Specialist securities, such as the Indexed Notes, Credit Linked Notes, Equity Linked Notes, Equity Basket Notes, Fund Linked Notes and Portfolio Linked Notes (the "**Specialist Securities**") involve a high degree of risk, including the risk of losing some or a significant part of their initial investment. Potential investors should be prepared to sustain a total loss of their investment in such Specialist Securities. The Specialist Securities represent general, unsecured, unsubordinated, contractual obligations of the Issuer and rank *pari passu* in all respects with each other. Potential investors are reminded that the Specialist Securities constitute obligations of the Issuer only and of no other person. Therefore, potential investors should understand that they are relying on the creditworthiness of the Issuer.

PARTIES

1. Issuer Investec Bank Limited

2. Specified Office 100 Grayston Drive, Sandown, Sandton

| 3. | If non-syndicated, Dealer(s) | Investec Bank Limited |
|------|--|---|
| 4. | If syndicated, Managers | Not applicable |
| 5. | Debt Sponsor | Investec Bank Limited |
| 6. | Debt Officer | Laurence Adams |
| 7. | Issuer Agent (incorporating the calculation agent and the paying agent) | Investec Bank Limited |
| 8. | Specified Office | 100 Grayston Drive, Sandown, Sandton |
| 9. | Stabilising manager (if any) | Not applicable |
| 10. | Specified Office | Not applicable |
| PROV | TISIONS RELATING TO THE NOTES | |
| 11. | Status of Notes | Senior Notes (see Condition 6.1 (<i>Status of Senior Notes</i>)), Unsecured |
| | (i) Series Number | 1 |
| | (ii) Tranche Number | 1 |
| 12. | Aggregate Nominal Amount of Tranche | ZAR250,000,000 (Two Hundred and Fifty Million Rand) |
| 13. | Aggregate Nominal Amount of Notes Outstanding in the Series as at the Issue Date | Nil, excluding this Tranche of Notes but including all other Notes in the Series issued on the Issue Date |
| 14. | Interest/Payment Basis | Floating Rate Notes |
| 15. | Form of Notes | Listed. Registered Notes. The Notes in this Tranche are issued in uncertificated form in the CSD |
| 16. | Automatic/Optional conversion from one Interest/ Payment Basis to another | Not applicable |
| 17. | Issue Date | 9 December 2021 |
| 18. | Business Centre | Johannesburg |

| 19. | Additional Business Centre | Not applicable |
|-----|---|---|
| 20. | Nominal Amount | ZAR1,000,000 (One Million Rand) per Note |
| 21. | Specified Denomination | ZAR1,000,000 (One Million Rand) per Note |
| 22. | Calculation Amount | ZAR1,000,000 (One Million Rand) per Note |
| 23. | Issue Price | 100% per Note |
| 24. | Interest Commencement Date | 9 December 2021 |
| 25. | Interest Period(s) | means each period commencing on (and including) an Interest Payment Date and ending on (but excluding) the following Interest Payment Date; provided that the first Interest Period will commence on (and include) the Interest Commencement Date and end on (but exclude) the following Interest Payment Date (each Interest Payment Date as adjusted in accordance with the applicable Business Day Convention) |
| 26. | Interest Payment Date(s) | means 9 December, 9 March, 9 June and 9 September of each year, provided that the first Interest Payment Date shall be on 9 March 2022. If any such day is not a Business Day, the Business Day on which interest will be paid, as determined in accordance with the applicable Business Day Convention (as specified in this Applicable Pricing Supplement) |
| 27. | Interest Rate Determination Date/s or Reset Dates | means the Interest Commencement Date and every Interest Payment Date thereafter |
| 28. | Maturity Date | 9 December 2026 |
| 29. | Maturity Period | Not applicable as the Notes are senior Notes |
| 30. | Specified Currency | ZAR |
| 31. | Applicable Business Day Convention | Following Business Day |
| 32. | Final Redemption Amount | The Nominal Amount (plus accrued, unpaid interest, if any, to the Maturity Date) |
| 33. | Books Closed Period(s) | The Register will be closed from 30 November to 9 December, 28 February to 9 March, 31 May to 9 June and 31 August to 9 September (all dates inclusive) in |

each year until the Applicable Redemption Date, or 10 days prior to any Payment Day

34. Last Day to Register

29 November, 27 February, 30 May and 30 August in each year, or if such day is not a Business Day, the Business Day before each Books Closed Period, or the last Business Day immediately preceding the commencement of the Books Closed Period

35. Provisions applicable to Subordinated Capital Notes

Not applicable

36. Value of Aggregate Nominal Amount of all Notes issued under the Programme as at the Issue Date

As at the date of this issue (including this Tranche), the Issuer has issued Notes in the aggregate total amount of R43,152,103,400.00 (forty three billion one hundred and fifty two million one hundred and three thousand four hundred Rand) under the Programme.

The aggregate Nominal Amount of all Notes issued under the Programme as at the Issue Date, together with the aggregate Nominal Amount of this Tranche (when issued), will not exceed the Programme Amount.

37. Additional Terms and Conditions

Not applicable

38. FIXED RATE NOTES

Not applicable

39. FLOATING RATE NOTES

(i) Issuer election not to pay interest

Not applicable

(ii) Payment of Interest Amount

Applicable

(a) Interest Rate(s)

Floating Rate

(b) Interest Payment Date(s)

As per item 26 above

(c) Any other terms relating to the particular method of calculating interest

Not applicable

(d) Interest Step-Up Date

Not applicable

| | (e) | Definition of Business Day (if different from that set out in Condition 1 (Definitions)) | Not applicable |
|--------|---|---|---|
| | (f) | Minimum Interest Rate | Not applicable |
| | (g) | Maximum Interest Rate | 9.50% nacq (nine point five percent nominal annual compounding quarterly) |
| | (h) | Day Count Fraction | Actual/365 |
| (iii) | method (e.g.: d roundir differen (<i>Interes</i>) | erms relating to the l of calculating interest ay count fraction, ag up provision, if at from Condition 9.2 at on Floating Rate and Indexed Notes)) | Not applicable |
| (iv) | Manner in which the Interest Rate is to be determined | | Screen Rate Determination |
| (v) | Margin | | 2.20% (two point two percent) |
| (vi) | If ISDA | A Determination | Not applicable |
| (vii) | If Scree | en Rate Determination | |
| | (a) | Reference Rate (including relevant period by reference to which the Interest Rate is to be calculated) | ZAR-JIBAR-SAFEX with a Designated Maturity of 3 months, plus the Margin, subject to the Maximum Interest Rate |
| | (b) | Interest Rate Determination Date(s) | As per item 27 above |
| | (c) | Relevant Screen page and Reference Code | Reuters Screen SAFEY page "SF X 3M Yield", or any successor page |
| | (d) | Relevant Time | 11.00 a.m |
| (viii) | | est Rate to be ted otherwise than by | Not applicable |

ISDA Determination or Screen Rate Determination, insert basis for determining Interest Rate/Margin/Fallback provisions

| (ix) | If different from Issuer Agent, | Not applicable |
|------|---------------------------------|----------------|
| | agent responsible for | |
| | calculating amount of | |
| | principal and interest | |
| | | |

| | principal and interest | |
|-----|---|----------------|
| 40. | ZERO COUPON NOTES | Not applicable |
| 41. | PARTLY PAID NOTES | Not applicable |
| 42. | INSTALMENT NOTES | Not applicable |
| 43. | MIXED RATE NOTES | Not applicable |
| 44. | INDEXED NOTES | Not applicable |
| 45. | EXCHANGEABLE NOTES | Not applicable |
| 46. | OTHER NOTES | Not applicable |
| 47. | Relevant description and any additional Terms and Conditions relating to such Notes | Not applicable |
| | | |
| 48. | CREDIT LINKED NOTES | Not applicable |

50. FUND LINKED NOTES Not applicable

EQUITY BASKET NOTES

51. PORTFOLIO LINKED NOTES Not applicable

PROVISIONS REGARDING REDEMPTION/MATURITY

52. Prior consent of the Relevant No
Authority required for any redemption
(in the case of Tier 2 Notes, prior to
the Maturity Date)

54. Redemption at the Option of No Noteholders of Senior Notes 55. Early Redemption Amount(s) payable Yes redemption following occurrence of a Tax Event (Gross up), Tax Event (Deductibility) and/or Change in Law, if yes: (i) Amount payable; or Early Redemption Amount as set out in item 58 Method of calculation (ii) As set out in item 58 of amount payable (if required or if different from that set out in Condition 10.9 (Early Redemption Amounts)) (iii) Minimum period of Not applicable notice (if different from Condition 10.2 (Redemption following the occurrence of a Tax Event (Gross up) or Tax Event (Deductibility) or Change in Law) 56. Early Redemption Amount(s) payable on redemption of Subordinated Capital No Notes for Regulatory Capital reasons 57. Early Redemption Amount(s) payable Yes on redemption on Event of Default (if required), if yes: (i) Amount payable; or Early Redemption Amount as set out in item 58 (ii) Method of calculation As set out in item 58 of amount payable (if required or if different from that set out in

No

53.

Redemption at the option of the Issuer

Condition 10.9 (Early Redemption Amounts)

58. Other terms applicable on redemptions

The Notes will not be automatically redeemed on the occurrence of an Activation Event (for the purposes of this item, "Activation Event" means an event that precipitates an automatic redemption in relation to the Notes).

For the purpose of items 55 and 57, "Early Redemption Amount" means the Nominal Amount plus accrued, unpaid interest, if any, to the date of redemption.

TRIGGER EVENT

59. Are the Notes Convertible?

60. Contractual Conversion Condition Not applicable

61. If applicable:

(i) Conversion Price Not applicable

(ii) Conversion Record
Date (if different from
the Note Terms and
Conditions)

Not applicable

(iii) Conversion
Settlement Date (if different from the Note Terms and Conditions)

Not applicable

(iv) Time period for the delivery of the Issuer Conversion Price Notice (if different from the Note Terms and conditions)

Not applicable

(v) Other

Not applicable

62. Contractual Write Off Condition

Not applicable

GENERAL

63. Financial Exchange JSE Limited 64. Substitution and variation for Not applicable Subordinated Capital Notes 65. Substitution and variation for Not applicable Subordinated Capital Notes upon a Change in Law 66. Amendment Option to disapply the Not applicable Contractual Conversion Condition for Subordinated Capital Notes pursuant to Condition 6.10 (Disapplication of Contractual Conversion Condition or Contractual Write Off Condition) 67. Amendment Option to disapply the Not applicable Contractual Write Off Condition for Subordinated Capital Notes pursuant to Condition 6.10 (Disapplication of Contractual Conversion Condition or Contractual Write Off Condition) ZAR42,902,103,400.00 (forty two billion nine 68. Aggregate Nominal Amount of Notes hundred and two million one hundred and three Outstanding and aggregate thousand four hundred Rand) excluding this Calculation Amount of Programme Tranche of Notes but including all other Notes Preference Shares as at the Issue Date and Programme Preference Shares issued on the Issue Date The aggregate Nominal Amount of all Notes Outstanding (including Notes issued under the Previous Programme Memoranda) and the aggregate Calculation Amount of all Programme Preference Shares (including Programme Preference Shares issued under the Previous Programme Memoranda) as at the Issue Date, together with the aggregate Nominal Amount of this Tranche of Notes (when issued) plus the aggregate Calculation Amount of the Tranche of the Programme Preference Shares (when issued), will not exceed the Programme Amount. 69. ISIN No. ZAG000182353 70. Stock Code **IBL204**

| 71. | Additional selling restrictions | Not applicable |
|-----|---|---|
| 72. | Provisions relating to stabilisation | Not applicable |
| 73. | Method of distribution | Private Placement |
| 74. | Credit Rating assigned to Issuer as at the Issue Date (if any) | See Annex "A" (Applicable Credit Ratings). |
| 75. | Governing law (if the laws of South Africa are not applicable) | Not applicable |
| 76. | Other Banking Jurisdiction | Not applicable |
| 77. | Use of proceeds | General banking business of the Issuer |
| 78. | Surrendering of Individual Certificates | Not applicable |
| 79. | Reference Banks | Not applicable |
| 80. | Other provisions | Not applicable |
| 81. | Issuer Rating and date of issue | Applicable |
| 82. | Date of rating review | 11 January 2021 |
| 83. | Programme rating and date of issue | Not applicable |
| 84. | Date of rating review | Not applicable |
| 85. | Notes rating and date of issue | Not applicable |
| 86. | Date of rating review | Not applicable |
| 87. | Rating Agency | Not applicable |
| 88. | Material Change Statement | The Issuer hereby confirms that as at the date of this Applicable Pricing Supplement, there has been no material change in the financial or trading position of the Issuer and its subsidiaries since the date of the Issuer's latest consolidated financial results for the six months ended 30 September 2021. As at the date of this Applicable Pricing Supplement, there has been no involvement by KPMG Inc. and Ernst & Young Inc., |

the auditors of the Issuer, in making the aforementioned statement.

89. Settlement agent The Standard Bank of South Africa Limited

90. Specified office of the settlement agent 3rd floor, 25 Sauer Street, Johannesburg, 2001

Responsibility:

The Issuer certifies that to the best of its knowledge and belief there are no facts that have been omitted which would make any statement false or misleading and that all reasonable enquiries to ascertain such facts have been made as well as that the applicable pricing supplement contains all information required by law and the debt listings requirements of the JSE. The Issuer accepts full responsibility for the accuracy of the information contained in the placing document Memorandum and the annual financial statements and/or the applicable pricing supplements, and/or the annual report and any amendments or supplements to the aforementioned documents, except as otherwise stated herein.

The JSE takes no responsibility for the contents of the placing document and the annual financial statements and/or the applicable pricing supplements and/or the annual report of the issuer and any amendments or supplements to the aforementioned documents. The JSE makes no representation as to the accuracy or completeness of the placing document and the annual financial statements and/or the applicable pricing supplements and/or the annual report of the issuer and any amendments or supplements to the aforementioned documents and expressly disclaims any liability for any loss arising from or in reliance upon the whole or any part of the aforementioned documents. The JSE's approval of the registration of the placing document and listing of the debt securities is not to be taken in any way as an indication of the merits of the issuer or of the debt securities and that, to the extent permitted by law, the JSE will not be liable for any claim whatsoever.

SIGNED at Johannesburg on this 6th day of December 2021.

| INVESTEC BANK LIMITED |
|---|
| ABothan |
| who warrants that he / she is duly authorised thereto |
| Annerie Botha |
| Authorised Signatory |
| Mila |
| |

| Name: | Susan Neilan | | |
|-----------|----------------------|--|--|
| Capacity: | Authorised Signatory | | |

ANNEX 1

APPLICABLE CREDIT RATINGS

1. Issuer

The Issuer has been rated as follows:

| INTSJ Float 11/22/24 | Company | Tree Ratings • | Alert | | Page 2/3 | Credit Profile |
|---|---------------------------------------|--|--------------------|--|---|---------------------------------|
| Investec Bank Ltd | | | | | | |
| | | | | | | |
| Fitch | | | 13) Credit Bend | hmark Lim | ited | |
| 1) Outlook | | NEG | 14) Credit Risk | Indicator | HY1 | |
| 2) LT Issuer Default Ratir | ng | BB- | 15) 1 Month Co | nsensus Ch | ange Unc | hanged |
| 3) LT LC Issuer Default | | BB- | 16) 6 Month Co | nsensus Ch | ange Neg | ative |
| 4) Senior Unsecured Debt | | BB- | 17) Contributor | Count | 15 | |
| 5) Short Term | | В | 18) Contributor | Agreemen | t Med | lium |
| 6) ST Issuer Default Ratir | ng | В | 19) Credit Bend | hmark Cov | erage | CRSR » |
| 7) Individual Rating | | WD | | | | |
| 8) Support Rating | | 4 | GCR | | | |
| 9) Viability | | bb- | 20) LT Local Cr | ncy Outlool | c STA | BLE |
| | | | 21) ST Local Cr | ncy Outlool | k STA | BLE |
| Fitch National | | | 22) LC Curr Iss | uer Rating | AA- | |
| 10) Natl Long Term | | AA+(zaf) | 23) ST Local Is | suer Rating | A1+ | |
| 11) Natl Subordinated | | AA-(zaf) | | | | |
| 12) Natl Short Term | | F1+(zaf) | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| 0 | · · · · · · · · · · · · · · · · · · · | 330F 0000 Furne 44 3 0 | 7770 7500 6 | 0704 4740 14 | V 057 70 | 7 5000 |
| Australia 61 2 9777 860 Japan 81 3 4565 8900 | o brazil 5511 Singapore 6 | 2595 9000 Europe 44 20 5 6212 1000 U.S. 1 | 212 318 2000 SN 24 | 9204 1210 H009 WF19N† 2021 B16 3810 H821-760-1 | копо 852 29. Ombero Finano O7—APr—21 12 | / 5000 :50:27 SAST GMT+2:00 |
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| INTSJ Float 11/22/24 Con | npany Tree Ratings • | Alert | Page 2/3 | Credit Profile |
|-----------------------------|--|-----------------------------------|----------------|----------------|
| Investec Bank Ltd | | | 3 4 - | |
| | | | | |
| Fitch | | 20, 01 0012 00110 | hmark Limited | |
| 1) Outlook | NEG | 14) Entity Cons | ensus Rating* | Not Sub 🔀 |
| 2) LT Issuer Default Rating | BB- | 15) Credit Risk | Indicator | HY1 |
| 3) LT LC Issuer Default | BB- | 16) Latest Opin | ion Change∗ | Not Subscrib |
| 4) Senior Unsecured Debt | BB- | 17) 1 Month Co | nsensus Change | Unchanged |
| 5) Short Term | В | 18) 6 Month Co | nsensus Change | Unchanged |
| 6) ST Issuer Default Rating | В | 19) Contributor | Count | 14 |
| 7) Individual Rating | WD | 20) Contributor | | High |
| 8) Support Rating | 4 | 21) Outlier Indi | cator* | Not Subscrib |
| 9) Viability | bb- | *Premium | Field | |
| | | 22) Credit Bend | hmark Coverage | CRSR » |
| Fitch National | | | | |
| 10) Natl Long Term | AA+(zaf) | GCR | | |
| 11) Natl Subordinated | AA-(zaf) | 23) LT Local Cr | ncy Outlook | STABLE |
| 12) Natl Short Term | F1+(zaf) | 24) ST Local Cr | ncy Outlook | STABLE |
| | | 25) LC Curr Iss | uer Rating | AA- |
| | | 26) ST Local Is | suer Rating | A1+ |
| | | | | |
| | | | | |
| | 11 5511 2395 9000 Europe 44 20 3 gapore 65 6212 1000 - U.S. 1 | | | |

2. Notes

This Tranche of Notes will not be rated.